COMMITMENT TO INNOVATION.

Technology.
For real-world needs.

INSOFT SAS is a Senegalese digital consulting and engineering firm founded in 2018 and based in Dakar. We support institutions and businesses from scoping to the implementation and operation of their information systems.

FIVE COMPLEMENTARY AREAS

01 Transformation & programme delivery

02 Engineering & interoperability

03 Artificial intelligence & data

04 Telecoms & critical systems

05 Security & infrastructure

EXPERIENCE THAT SHAPES THE FIRM

Founder Ibrahima Gaye brings 25+ years of experience in software engineering, OSS/BSS and IT/Telecom programmes, supported by qualifications in computer science and electrical engineering.

FROM NEEDS TO DELIVERABLES

The right support.

01 IT assessment & roadmap

Clarify your priorities before committing to investments.

- Review of workflows, applications and infrastructure
- Gap analysis and prioritised needs
- Roadmap with scenarios and recommendations

02 Programme leadership & PMO

Establish governance and stay in control of your programmes.

- Organisation, responsibilities and governance forums
- Consolidated schedule and risk tracking
- Decision, delivery and acceptance tracking

03 Tailored business platforms

Turn a business process into a useful digital service.

- User journeys and a prototype for validation
- Application, interfaces and business rules
- Test plan, documentation and user support

04 Integration & interoperability

Connect your systems and make data exchanges more reliable.

- Data flow mapping and interface contracts
- Connectors and APIs suited to your environment
- Integration testing and operational documentation

05 AI & workflow automation

Select a useful use case, evaluate it and integrate it into your tools.

- Prioritised use case and evaluation criteria
- Assistant or automation prototype
- Evaluation, safeguards and integration plan

Every assignment starts with scoping: objectives, responsibilities, deliverables, schedule and terms are agreed with you before commitment.

OUR APPROACH TO AI

AI accelerates. Expertise leads.

We use AI agents to assist design, development, testing and document processing. Our teams remain responsible for selecting use cases and validating deliverables.

01

A business objective

Start with a measurable need, users and a clearly defined data scope.

02

Coordinated agents

Distribute research, prototyping, coding and testing tasks with clear instructions and controlled context.

03

Human validation

Review outputs, test behaviours and verify results before putting them into service.

04

Controlled data use

Define access, permitted data and the processing environment according to the project’s sensitivity.

HUMAN CHECKPOINTS AT KEY STAGES

Our commitment: pursue tangible gains, evaluate them on your use case and maintain human checkpoints at key stages.

BUILT AROUND REAL USES

From code to real-world use.

eJustice

Pilot · Pikine–Guédiawaye court

Judicial platform designed and developed by INSOFT under the supervision of the Digitalisation and Archives Directorate.

Air Sénégal

Assignment initiated in 2020

PMO for flight, onboard and ground operations systems, data warehouse and tailored supplementary modules.

OSS / BSS

Experience from the founder’s career

Intelligent-network migrations, billing, prepaid platforms, technical support and knowledge transfer.

Historical assignments from the founder’s career are distinguished from work delivered by INSOFT. Project scope and stage are stated on the website.

Let’s start with your needs.

Request a demo · Share a project · Discuss a need

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Explore our solutions and contact us online